

New Technology for the Food Service Industry

In the 1850's the can opener was considered the latest/best technology in America. Today the Food Service industry considers the Point of Sale [POS] hardware and software the pinnacle of current technology. POS machines track sales, labor, payroll, and generate records helpful in accounting and bookkeeping.

The Point of Sale technology is focused on time efficiencies, recipe costing, inventory control, and labor management. POS systems are a necessity, but for all their powerful technology they do not guarantee you the best pricing from your vendors and suppliers.

LowerFoodCost.com - How it Works

Imagine the ability to consistently "cherry pick" the best prices on each food or supply item from each of your usual vendors and suppliers. LowerFoodCost.com does exactly that.

LowerFoodCost.com is the new internet software service that allows a restaurant owner, operator, or manager to simultaneously submit multiple "silent bid" requests to individual vendors to achieve the best negotiated pricing on all purchased products.

LowerFoodCost.com always reveals "the best item prices" and "the best sources" for all your food items and supplies. So how does it work?

Take this challenge:

1. Choose at least 5 items that you order daily / weekly.
2. Ask your current vendors / suppliers to quote you a price for each item.
[Be certain you specify exactly the same item / count / quantity/ etc.]
3. Complete a worksheet table [example below] with the item prices for each vendor.

Food Item Worksheet Table – Example [example vendors and prices provided]

	Food Item	Quantity Comments	Ben E. Keith	PFG	Sysco	US Food Service
1	Bread	24ct texas toast	\$1.78	\$1.94	\$1.67	\$1.98
2	Coffee	2/10lb	\$126.10	\$125.80	\$130.62	\$129.90
3	Eggs	15 doz	\$18.33	\$16.23	\$17.94	\$17.34
4	Milk	4/1gal	\$15.88	\$15.19	\$15.12	\$14.45
5	Sugar	1/50lb	\$18.44	\$20.19	\$19.88	\$19.49
		Totals: vendor/supplier	\$180.53	\$179.35	\$184.91	\$183.16

As you know, no single vendor consistently provides the best or lowest item pricing.

How LowerFoodCost.com Functions - Electronically

The LowerFoodCost.com service guarantees your restaurant business the best pricing opportunity. The table below demonstrates LowerFoodCost.com's electronic ability to find and select the lowest price for each food item from each of your vendors.

	Food Item	Quantity Comments	Ben E. Keith	PFG	Sysco	US Food Service
1	Bread	24ct Texas Toast	\$1.78	\$1.94	\$1.67 Best Bread Price	\$1.98 Highest Price
2	Coffee	2/10lb	\$126.10	\$125.80 Best Coffee Price	\$130.62 Highest Price	\$129.90
3	Eggs	15 doz	\$18.33 Highest Price	\$16.23 Best Eggs Price	\$17.94	\$17.34
4	Milk	4/1gal	\$15.88 Highest Price	\$15.19	\$15.12	\$14.45 Best Milk Price
5	Sugar	1/50lb	\$18.44 Best Sugar Price	\$20.19 Highest Price	\$19.88	\$19.49
		Totals: by vendor/supplier	\$180.53	\$179.35 The Best Single Vendor Price	\$184.91	\$183.16

Food Item - Table Legend: Each of the four vendor Totals [columns] are calculated. The grey cells identify the best [single] individual vendor [PFG's] price total. The green cells indicate the "best" food item price identified by each vendor.

"The Best" Food Item Pricing - Summary

\$179.35 LowerFoodCost.com identifies best single vendor [PFG] Total pricing.

\$176.59 LowerFoodCost.com identifies the [5] "best" food item prices [all vendors].

\$2.76 LowerFoodCost.com indicates the difference between "the best single vendor pricing" and "the best 5 item prices among all the vendors."

LowerFoodCost.com is the first and only internet technology that allows you to be certain your vendors and suppliers are actually offering you the best possible prices by providing you a direct "vendor to vendor" and "item for item" comparison.

The ability to selectively choose the best vendor for each food item [by price] can consistently save you thousands of dollars – week after week, month after month. In fact, you can easily pay for the monthly LowerFoodCost.com service with the savings from every \$3000.00 grocery order.

Visit: www.LowerFoodCost.com to start saving money.

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